



March 2, 2019

Central New York International Business Alliance
Steven King, Director
115 West Fayette, St.
Syracuse, NY 13202

Steven,

On behalf of everyone Hollowick, Inc., I would like to thank you for the efforts of the CNYIBA organization.

Via your resources and direction, we were able to secure a \$25,000 grant to assist Hollowick in meeting the compliance regulations for selling our products into the European Union. This was of tremendous help and we can not thank everyone involved enough.

As members of your organization, we have been made aware of many services available to us as exporters. Not only the available grants but also the EXPORT NY program and many other opportunities that help in the day to day management of our business.

Your export industry experience is a very valuable as a resource. You are very approachable and always wanting to help. It is greatly appreciated.

Thank you again for all you and the CNYIBA do!

Regards,

Michael Cleveland

Hollowick, Inc.
Director of Sales